Solution Cover Sheet

Name of Respondent Organization			
W. D. Cowls, Inc. Land Company			
Mailing Address PO Box 9677, 134 Montague Road	City/Town N. Amherst	State MA	Zip Code 01059
Telephone 413-549-1403	Fax 413-549-0000	Respondent Web Address www.cowls.com	
Name of Primary Contact (Individual) Sarah la Cour			
Primary Contact Title Dir. of Conservation and Planning	Contact e-mail address slacour@cowls.com	Direct Telephone # 413-549-1403 x337	

Which of the following best describes the respondent: (You must select at least one)

- ☐ Broadband Service Provider
- ☐ Government Organization
- ☐ Equipment Manufacturer
- ☐ Non-profit Organization
- ☐ Equipment Vendor
- ☒ Owner of Physical Assets
  (please specify Asset: Significant land holdings in western, MA)
- ☐ Network or Systems Integrator
- ☐ Interested Individual
- ☐ Investor/Venture Capital
- ☐ Consultant
- ☐ Advocacy Group
- ☐ Other
  (please specify Other:_____ _____)

Brief Description of Organization

(please outline previous experience with broadband deployment and/or provision of broadband services)

W.D. Cowls is a large land and timber company in western Massachusetts who is interested in having wireless towers built on our land. We currently have several radio towers located on our land that are operated and maintained by a private communications company. We currently lease the land that the towers are located on.

List of anticipated partner organizations

Cowls anticipates partnering with private and/or public broadband service providers. We would also potentially anticipate partnering with the Commonwealth.